

# INTERIM FINANCIAL STATEMENTS

## NINE MONTHS ENDED 30 SEPTEMBER 2018

NATIONAL DEVELOPMENT BANK PLC

CSE stock code: NDB.N0000 | Bloomberg: NDB SL | Reuter's: NDB.CM



**Best Bank in Sri Lanka 2018**

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**\*The financial statements presented herewith are the unaudited financial statements for the nine months ended 30 September 2018 and are prepared in accordance with the Sri Lanka Financial Reporting Standards.**

## **NDB posts record profitability for Q3 2018 – Pre-tax profits up by 25% to LKR 5.7 bn**

- Tax increased by 30% from LKR 2,369 mn to LKR 3,078 mn
- Post tax profit up by 22% to exceed LKR 4 bn
- Pre-tax profits from core banking operations up by 43% to reach LKR 6.4 bn
- Strong balance sheet growth of 20% up to LKR 458 bn at the Bank level - Group asset base of LKR 463 bn
- A loan growth of 20% for the nine months, well-funded with an equal deposits growth
- Cost to income ratio of 39% amidst significant business expansions

National Development Bank PLC [NDB] posted impressive financial performance for the nine months ended on 30 September 2018, with record profit after tax [PAT] of LKR 4 bn. Profit attributable to shareholders [PAS] was a growth of 42% compared with the prior period amidst a challenging market conditions. Strong growth was recorded in the Balance Sheet along with improvement in net interest margin [NIM], cost to income ratio [CIR] and returns to shareholders.

### **Profitability**

The Bank recorded an operating profit before tax on financial services of LKR 7.1 bn, an impressive increase of 25% over the comparative period of 2017. It is noteworthy that profits from core banking operations [excluding equity income] grew significantly by 43%, affirming the success of the focused business initiatives implemented in line with the Bank's medium-term strategy.

Accordingly, PAT exceeded LKR 4 bn for the nine months period, with a 22% increase, demonstrating resilience to the evolving industry developments such as the adoption of SLFRS 9 and new tax regulations. NDB Group Chief Executive Officer – Mr. Dimantha Seneviratne stated that the recorded results are the clear output of the focused strategy the Bank embarked in 2017 spanning up to year 2020. The Group CEO stated with confidence that NDB is in a sound footing to achieve the medium terms goals of the strategy and bring prosperity to its valued customer base and all stakeholders.

### **Income and expenses analysis**

#### **Operating income**

Net interest income [NII] continued to grow in Q3 amidst marked industry challenges, with a 39% growth in NII up to LKR 10.6 bn. Interest income grew by 17%, whereas the interest expenses increased only by 8%, directly benefitting from the sound balance sheet management and ALCO strategies. NIM which has been on a continuous upward movement improved in Q3 2018 to 3.4% compared to 2.9% for the corresponding period of 2017.

Net fee and commission income grew by 25% over the prior period to reach LKR 2.3 bn. Increased loan volumes to customers and greater drive of fee generating services such as trade services, digital banking

and card operations contributed to this increase in fee income. Operating income also benefited from the sharp US Dollar exchange rate movement experienced in Q3, leading the relatively high gains from foreign reserves. Resultantly, total operating income grew impressively by 30% to reach LKR 15.6 bn.

### **Impairment**

Reflecting the industry-wide trend of rising non-performing loans, the impairment charges for loans and other losses of the Bank for Q3 2018 increased to LKR 2.4 bn as compared to LKR 872 mn for the corresponding period of the prior year. Individual impairment of LKR 1.5 bn for the period represented precautionary provisions made by the Bank for selective individually significant facilities, on a prudent basis, given the challenging economic environment. Collective impairment charges of LKR 934 mn was also made for the period for collectively assessed loans and receivables portfolio in line with the notable growth in the loan book, which amounted to LKR 54 bn for the nine months ended September 2018 [year-to-date] and LKR 68.6 bn over the 12 months period from September 2017 to September 2018 [year-on-year].

### **Operating expenses**

NDB is well managing its cost levels over the years through structured cost management strategies amidst rapid business growth, with its benefits clearly reflected in enhanced profitability levels. Total operating expenses increased by 13% over the prior period and was LKR 6.2 bn. Personnel expenses attributed to the highest portion within total operating expenses with LKR 3.3 bn and recorded an increase of 24%, reflective of the additional staff recruitments taking place to support the on-going business growth in line with the Bank's mid-term strategy Transformation 2020.

Key drivers of cost during the period under review were, the installation of 12 Cash Recycle Machines, opening of the Katugasthota branch, relocation of several branches and establishment of five Privilege Banking Centres to serve high net-worth customers. Expanding digital footprint also took a major step in August 2018, with the introduction of Bank2U branchless banking services.

The CIR further improved to 39.4% as one of the lowest CIRs amongst peer banks.

### **Balance Sheet Analysis**

#### **Assets**

Balance sheet recorded exceptional growth by the end of the nine months compared to the year-end position of 2017, with a 20% growth in total assets to reach LKR 458 bn, which is a quantum increase of LKR 75 bn. The growth rate gives a clear indication that NDB will attain the medium term aspiration of becoming a domestic systemically important bank in the country by crossing the LKR 500 bn mark, well ahead of its target timeline of year 2020.

Within the overall assets growth, loans and receivables to customers grew by 20% to reach LKR 328 bn, an impressive quantum growth of LKR 54 bn. Accelerated performance of all business segments contributed to the growth in the loan book.

The Bank retained the quality of its loan book as measured by the non-performing loan [NPL] ratio which stood at 2.57%, which was considerably below the industry average of 3.5%. The Bank continues to adopt prudent risk management strategies and has well accounted for the impact arising from industry-wide stresses experienced on loan book quality, as evident from prudent impairments.

### **Liabilities**

Customer deposits also recorded exceptional growth of 20% over 2017 to reach LKR 329 bn, which translated to a quantum increase of LKR 55 bn, whilst the year-on-year growth was LKR 73 bn. Of this growth, over LKR 12 bn of growth was recorded in the low cost current and savings deposits [CASA]. The overall CASA ratio was well maintained at 21%, amidst stiff interest rate competition for deposits.

The growth in the loan book which equated the growth in customer deposits helped the Bank improve its Loans to Deposits Ratio [LDR] to 102%, best recorded so far by the Bank since converting to a fully-fledged commercial bank from the development banking model.

### **Capital management and investor returns**

The Tier I capital ratio [minimum requirement – 7.875%] for the Bank and the Group stood at 8.37% and 9.62% respectively whilst the total capital ratio [minimum requirement – 11.875%] stood at 12.13% and 13.12%.

The Bank announced the Rights Issue of 1 share for 3 ordinary shares held, with the aim of raising LKR 6 bn of which approximately 60% has been subscribed so far. The Bank announced that they are exploring options with strategic investors for all Rights that remain unsubscribed.

Return on equity [ROE] at the Bank level was 16.95% for Q3 2018 [2017 – 16.27%], whilst the ROE of the NDB Group was 13.72% [2017 – 11.09%]. The Bank Earnings per Share improved by LKR 4.57 to LKR 29.09 from LKR 24.52 in 2017. The net book value per share at the Group level further increased to an impressive LKR 203/15 from LKR 192/51 in 2017, whilst the same at the Bank level also increased to LKR 181/27 from LKR 167/58.

### **Comments from the Group Chief Executive Officer**

Commenting further, Mr. Seneviratne thanked the NDB Team for their fullest commitment to deliver the results and stated that the market is yet to realize the full potential of NDB in terms of its ability to generate sound results to its shareholders. He was confident that the excellent financial results recorded, considerable strides the Bank is making in the industry space through new product launches and digital solutions and the strong brand reputation NDB enjoys as a best bank in Sri Lanka would take the Bank to a different level.

The Group CEO further stated that the Bank, together with its Group companies is engaged in the provision of assistance to its customers and the nation at large for their prosperity and success.

| STATEMENT OF PROFIT OR LOSS                              |                                             |                                             |             |                                         |                                         |                                             |                                             |             |                                         |                                         |
|----------------------------------------------------------|---------------------------------------------|---------------------------------------------|-------------|-----------------------------------------|-----------------------------------------|---------------------------------------------|---------------------------------------------|-------------|-----------------------------------------|-----------------------------------------|
|                                                          | Bank                                        |                                             |             |                                         |                                         | Group                                       |                                             |             |                                         |                                         |
|                                                          | Nine Months ended<br>30/09/2018<br>LKR '000 | Nine Months ended<br>30/09/2017<br>LKR '000 | Change<br>% | Quarter ended<br>30/09/2018<br>LKR '000 | Quarter ended<br>30/09/2017<br>LKR '000 | Nine Months ended<br>30/09/2018<br>LKR '000 | Nine Months ended<br>30/09/2017<br>LKR '000 | Change<br>% | Quarter ended<br>30/09/2018<br>LKR '000 | Quarter ended<br>30/09/2017<br>LKR '000 |
| <b>Gross Income</b>                                      | <b>36,797,101</b>                           | <b>31,649,595</b>                           | <b>16</b>   | <b>13,148,091</b>                       | <b>10,953,842</b>                       | <b>37,220,362</b>                           | <b>31,605,740</b>                           | <b>18</b>   | <b>13,388,400</b>                       | <b>11,231,996</b>                       |
| Interest Income                                          | 31,790,436                                  | 27,282,584                                  | 17          | 11,438,174                              | 9,579,396                               | 31,986,103                                  | 27,510,836                                  | 16          | 11,503,024                              | 9,659,801                               |
| Interest Expenses                                        | 21,162,860                                  | 19,626,984                                  | 8           | 7,607,127                               | 6,669,413                               | 21,140,346                                  | 19,601,404                                  | 8           | 7,599,739                               | 6,661,605                               |
| <b>Net Interest Income</b>                               | <b>10,627,576</b>                           | <b>7,655,600</b>                            | <b>39</b>   | <b>3,831,047</b>                        | <b>2,909,983</b>                        | <b>10,845,757</b>                           | <b>7,909,432</b>                            | <b>37</b>   | <b>3,903,285</b>                        | <b>2,998,196</b>                        |
| <b>Net Fee and Commission Income</b>                     | <b>2,271,991</b>                            | <b>1,812,783</b>                            | <b>25</b>   | <b>825,112</b>                          | <b>671,410</b>                          | <b>2,896,808</b>                            | <b>2,387,021</b>                            | <b>21</b>   | <b>1,022,892</b>                        | <b>868,949</b>                          |
| Net gain/(loss) from trading                             | 861,353                                     | 793,135                                     | 9           | 273,142                                 | 260,313                                 | 861,353                                     | 793,135                                     | 9           | 273,141                                 | 260,313                                 |
| Net gain/(loss) from financial investments               | 454,578                                     | 545,132                                     | (17)        | 63,634                                  | 423,472                                 | 593,397                                     | 679,030                                     | (13)        | 59,786                                  | 403,305                                 |
| Other operating income                                   | 1,418,743                                   | 1,215,961                                   | 17          | 548,029                                 | 19,251                                  | 882,701                                     | 235,718                                     | 274         | 529,557                                 | 39,628                                  |
| <b>Total Operating Income</b>                            | <b>15,634,241</b>                           | <b>12,022,611</b>                           | <b>30</b>   | <b>5,540,963</b>                        | <b>4,284,429</b>                        | <b>16,080,016</b>                           | <b>12,004,336</b>                           | <b>34</b>   | <b>5,788,661</b>                        | <b>4,570,391</b>                        |
| <b>Impairment charges for loans and other losses</b>     |                                             |                                             |             |                                         |                                         |                                             |                                             |             |                                         |                                         |
| Individual Impairment                                    | 1,478,512                                   | 364,601                                     | 306         | 729,526                                 | 26,365                                  | 1,478,512                                   | 364,601                                     | 306         | 729,526                                 | 26,365                                  |
| Collective Impairment                                    | 933,874                                     | 439,238                                     | 113         | 389,676                                 | 243,593                                 | 933,874                                     | 439,238                                     | 113         | 389,676                                 | 243,593                                 |
| Other provision - charge/(release)                       | (46,982)                                    | 68,095                                      | (169)       | (67,701)                                | 20,726                                  | 31,997                                      | 27,442                                      | 17          | 10,822                                  | 9,188                                   |
|                                                          | 2,365,403                                   | 871,934                                     | 171         | 1,051,501                               | 290,683                                 | 2,444,383                                   | 831,281                                     | 194         | 1,130,024                               | 279,146                                 |
| <b>Net operating income</b>                              | <b>13,268,838</b>                           | <b>11,150,677</b>                           | <b>19</b>   | <b>4,489,462</b>                        | <b>3,993,746</b>                        | <b>13,635,633</b>                           | <b>11,173,055</b>                           | <b>22</b>   | <b>4,658,637</b>                        | <b>4,291,245</b>                        |
| <b>Operating Expenses</b>                                |                                             |                                             |             |                                         |                                         |                                             |                                             |             |                                         |                                         |
| Personnel Expenses                                       | 3,267,284                                   | 2,645,440                                   | 24          | 1,129,438                               | 942,034                                 | 3,591,961                                   | 2,940,550                                   | 22          | 1,240,924                               | 1,046,512                               |
| Depreciation and amortization                            | 318,763                                     | 312,330                                     | 2           | 106,559                                 | 106,029                                 | 368,027                                     | 349,056                                     | 5           | 122,803                                 | 120,896                                 |
| Other Expenses                                           | 2,575,953                                   | 2,513,972                                   | 2           | 957,806                                 | 1,080,644                               | 2,845,321                                   | 2,802,433                                   | 2           | 1,052,286                               | 1,190,888                               |
| <b>Total operating expenses</b>                          | <b>6,162,001</b>                            | <b>5,471,742</b>                            | <b>13</b>   | <b>2,193,804</b>                        | <b>2,128,707</b>                        | <b>6,805,309</b>                            | <b>6,092,039</b>                            | <b>12</b>   | <b>2,416,013</b>                        | <b>2,358,296</b>                        |
| <b>Operating Profit Before Tax on Financial Services</b> | <b>7,106,837</b>                            | <b>5,678,935</b>                            | <b>25</b>   | <b>2,295,658</b>                        | <b>1,865,039</b>                        | <b>6,830,324</b>                            | <b>5,081,016</b>                            | <b>34</b>   | <b>2,242,624</b>                        | <b>1,932,949</b>                        |
| Less: Tax on Financial Services                          | 1,435,969                                   | 1,155,950                                   | 24          | 476,539                                 | 388,235                                 | 1,435,969                                   | 1,155,950                                   | 24          | 476,539                                 | 388,235                                 |
| <b>Operating Profit After Tax on Financial Services</b>  | <b>5,670,868</b>                            | <b>4,522,985</b>                            | <b>25</b>   | <b>1,819,119</b>                        | <b>1,476,804</b>                        | <b>5,394,355</b>                            | <b>3,925,066</b>                            | <b>37</b>   | <b>1,766,085</b>                        | <b>1,544,714</b>                        |
| Share of associate companies' profits/(losses)           | -                                           | -                                           | -           | -                                       | -                                       | -                                           | -                                           | -           | -                                       | -                                       |
| <b>Profit Before Taxation</b>                            | <b>5,670,868</b>                            | <b>4,522,985</b>                            | <b>25</b>   | <b>1,819,119</b>                        | <b>1,476,804</b>                        | <b>5,394,355</b>                            | <b>3,925,066</b>                            | <b>37</b>   | <b>1,766,085</b>                        | <b>1,544,714</b>                        |
| Less :Taxation                                           | 1,642,282                                   | 1,213,450                                   | 35          | 560,364                                 | 481,152                                 | 1,771,329                                   | 1,368,211                                   | 29          | 598,466                                 | 498,811                                 |
| <b>Profit for the period</b>                             | <b>4,028,586</b>                            | <b>3,309,535</b>                            | <b>22</b>   | <b>1,258,755</b>                        | <b>995,652</b>                          | <b>3,623,026</b>                            | <b>2,556,855</b>                            | <b>42</b>   | <b>1,167,619</b>                        | <b>1,045,903</b>                        |
| <b>Profit Attributable to:</b>                           |                                             |                                             |             |                                         |                                         |                                             |                                             |             |                                         |                                         |
| Equity Holders of the parent                             | 4,028,586                                   | 3,309,535                                   | 22          | 1,258,755                               | 995,652                                 | 3,572,721                                   | 2,519,946                                   | 42          | 1,151,438                               | 1,034,319                               |
| Non Controlling Interests                                | -                                           | -                                           | -           | -                                       | -                                       | 50,304                                      | 36,911                                      | 36          | 16,180                                  | 11,585                                  |
|                                                          | <b>4,028,586</b>                            | <b>3,309,535</b>                            | <b>22</b>   | <b>1,258,755</b>                        | <b>995,652</b>                          | <b>3,623,025</b>                            | <b>2,556,857</b>                            | <b>42</b>   | <b>1,167,618</b>                        | <b>1,045,905</b>                        |
| <b>Basic Earnings per share (in LKR)</b>                 | <b>22.70</b>                                | <b>19.63</b>                                | <b>16</b>   | <b>7.09</b>                             | <b>5.61</b>                             | <b>20.13</b>                                | <b>14.95</b>                                | <b>35</b>   | <b>6.49</b>                             | <b>5.83</b>                             |
| <b>Diluted Earnings per share (in LKR)</b>               | <b>22.70</b>                                | <b>19.63</b>                                | <b>16</b>   | <b>7.09</b>                             | <b>5.61</b>                             | <b>20.13</b>                                | <b>14.95</b>                                | <b>35</b>   | <b>6.49</b>                             | <b>5.83</b>                             |

| STATEMENT OF COMPREHENSIVE INCOME                                                                        |                                             |                                             |              |                                         |                                         |                                             |                                             |              |                                         |                                         |
|----------------------------------------------------------------------------------------------------------|---------------------------------------------|---------------------------------------------|--------------|-----------------------------------------|-----------------------------------------|---------------------------------------------|---------------------------------------------|--------------|-----------------------------------------|-----------------------------------------|
|                                                                                                          | Nine Months ended<br>30/09/2018<br>LKR '000 | Nine Months ended<br>30/09/2017<br>LKR '000 | Change<br>%  | Quarter ended<br>30/09/2018<br>LKR '000 | Quarter ended<br>30/09/2017<br>LKR '000 | Nine Months ended<br>30/09/2018<br>LKR '000 | Nine Months ended<br>30/09/2017<br>LKR '000 | Change<br>%  | Quarter ended<br>30/09/2018<br>LKR '000 | Quarter ended<br>30/09/2017<br>LKR '000 |
| <b>Profit for the period</b>                                                                             | <b>4,028,586</b>                            | <b>3,309,535</b>                            | <b>22</b>    | <b>1,258,755</b>                        | <b>995,652</b>                          | <b>3,623,025</b>                            | <b>2,556,857</b>                            | <b>42</b>    | <b>1,167,618</b>                        | <b>1,045,905</b>                        |
| <b>Other comprehensive income /(expenses) to be reclassified to profit or loss in subsequent periods</b> |                                             |                                             |              |                                         |                                         |                                             |                                             |              |                                         |                                         |
| Exchange differences on translation of foreign operations                                                | -                                           | -                                           | -            | -                                       | -                                       | 30,924                                      | 2,955                                       | 946          | 24,782                                  | (826)                                   |
| Gains/(losses) from Available for Sale Investments                                                       | (1,059,316)                                 | 603,692                                     | (275)        | (430,636)                               | 150,424                                 | (1,017,781)                                 | 585,185                                     | (274)        | (429,613)                               | 147,999                                 |
| Gains /(losses) on cash flow hedges                                                                      | 399,335                                     | (423,631)                                   | 194          | 363,808                                 | (829,230)                               | 399,335                                     | (423,631)                                   | 194          | 363,808                                 | (829,230)                               |
|                                                                                                          | -                                           | -                                           | -            | -                                       | -                                       | -                                           | -                                           | -            | -                                       | -                                       |
| <b>Total Other Comprehensive Income /(expenses)</b>                                                      | <b>(659,981)</b>                            | <b>180,061</b>                              | <b>(467)</b> | <b>(66,827)</b>                         | <b>(678,805)</b>                        | <b>(587,522)</b>                            | <b>164,509</b>                              | <b>(457)</b> | <b>(41,023)</b>                         | <b>(682,057)</b>                        |
| Less : Tax expenses relating to components of other comprehensive Income                                 | 443,924                                     | (281,055)                                   | 258          | 72,612                                  | (92,528)                                | 443,924                                     | (281,055)                                   | 258          | 72,612                                  | (92,528)                                |
| <b>Total Other Comprehensive Income after Tax</b>                                                        | <b>(216,057)</b>                            | <b>(100,994)</b>                            | <b>(114)</b> | <b>5,785</b>                            | <b>(771,333)</b>                        | <b>(143,599)</b>                            | <b>(116,546)</b>                            | <b>(23)</b>  | <b>31,589</b>                           | <b>(774,585)</b>                        |
| <b>Total Comprehensive Income for the quarter</b>                                                        | <b>3,812,529</b>                            | <b>3,208,541</b>                            | <b>19</b>    | <b>1,264,540</b>                        | <b>224,318</b>                          | <b>3,479,426</b>                            | <b>2,440,309</b>                            | <b>43</b>    | <b>1,199,207</b>                        | <b>271,318</b>                          |
| <b>Attributable to:</b>                                                                                  |                                             |                                             |              |                                         |                                         |                                             |                                             |              |                                         |                                         |
| Equity holders of the parent                                                                             | 3,812,529                                   | 3,208,541                                   | 19           | 1,264,540                               | 224,318                                 | 3,421,463                                   | 2,402,499                                   | 42           | 1,175,762                               | 260,089                                 |
| Non Controlling Interests                                                                                | -                                           | -                                           | -            | -                                       | -                                       | 57,963                                      | 37,810                                      | 53           | 23,445                                  | 11,229                                  |
|                                                                                                          | <b>3,812,529</b>                            | <b>3,208,541</b>                            | <b>19</b>    | <b>1,264,540</b>                        | <b>224,318</b>                          | <b>3,479,426</b>                            | <b>2,440,309</b>                            | <b>43</b>    | <b>1,199,207</b>                        | <b>271,318</b>                          |

| CONSOLIDATED STATEMENT OF FINANCIAL POSITION                                                                                           |                     |                                  |                                                                    |                     |                                  |           |
|----------------------------------------------------------------------------------------------------------------------------------------|---------------------|----------------------------------|--------------------------------------------------------------------|---------------------|----------------------------------|-----------|
|                                                                                                                                        | BANK                |                                  |                                                                    | Group               |                                  |           |
|                                                                                                                                        | Current Period      | Previous Period                  |                                                                    | Current Period      | Previous Period                  |           |
|                                                                                                                                        | As at<br>30/09/2018 | As at<br>31/12/2017<br>(Audited) | Change                                                             | As at<br>30/09/2018 | As at<br>31/12/2017<br>(Audited) | Change    |
|                                                                                                                                        | LKR '000            | LKR '000                         | %                                                                  | LKR '000            | LKR '000                         | %         |
| <b>Assets</b>                                                                                                                          |                     |                                  |                                                                    |                     |                                  |           |
| Cash and cash equivalents                                                                                                              | 12,208,577          | 5,274,466                        | 131                                                                | 12,495,920          | 5,343,314                        | 134       |
| Balances with the Central Bank of Sri Lanka                                                                                            | 18,327,813          | 15,364,920                       | 19                                                                 | 18,327,813          | 15,364,920                       | 19        |
| Placements with banks                                                                                                                  | 6,561,761           | 840,684                          | 681                                                                | 6,561,761           | 840,684                          | 681       |
| Derivative Financial Instruments                                                                                                       | 3,350,961           | 2,471,706                        | 36                                                                 | 3,350,961           | 2,471,706                        | 36        |
| Financial Assets - Held for trading                                                                                                    | 6,877,218           | 1,216,439                        | 465                                                                | 8,355,970           | 2,659,883                        | 214       |
| Loans and Receivables to banks                                                                                                         | 4,166               | 15,478                           | (73)                                                               | 4,166               | 15,478                           | (73)      |
| Loans and Receivables to other customers                                                                                               | 328,076,035         | 274,013,970                      | 20                                                                 | 328,175,362         | 274,063,310                      | 20        |
| Financial Investments - Loans and receivables                                                                                          | 17,176,478          | 21,171,508                       | (19)                                                               | 19,299,550          | 23,316,328                       | (17)      |
| Financial Investments - Available for sale                                                                                             | 54,355,272          | 52,620,584                       | 3                                                                  | 54,505,602          | 52,975,690                       | 3         |
| Financial Investments - Held to maturity                                                                                               | 3,179,680           | 3,524,051                        | (10)                                                               | 3,513,890           | 4,077,096                        | (14)      |
| Investments -Held for sale                                                                                                             | -                   | 18,526                           | (100)                                                              | -                   | 33,302                           | (100)     |
| Investments in subsidiary companies                                                                                                    | 2,153,004           | 2,106,021                        | 2                                                                  | -                   | -                                | -         |
| Investment Property                                                                                                                    | -                   | -                                | -                                                                  | 1,894,848           | 1,894,848                        | -         |
| Intangible assets                                                                                                                      | 382,211             | 384,369                          | (1)                                                                | 400,812             | 397,053                          | 1         |
| Property, plant & equipment                                                                                                            | 2,406,785           | 2,356,679                        | 2                                                                  | 2,960,493           | 2,917,017                        | 1         |
| Other assets                                                                                                                           | 2,831,549           | 1,693,641                        | 67                                                                 | 3,226,119           | 2,274,809                        | 42        |
| <b>Total assets</b>                                                                                                                    | <b>457,891,510</b>  | <b>383,073,042</b>               | <b>20</b>                                                          | <b>463,073,267</b>  | <b>388,645,438</b>               | <b>19</b> |
| <b>Liabilities</b>                                                                                                                     |                     |                                  |                                                                    |                     |                                  |           |
| Due to Banks                                                                                                                           | 22,008,842          | 20,236,719                       | 9                                                                  | 22,008,842          | 20,236,719                       | 9         |
| Derivative Financial Instruments                                                                                                       | 1,920,091           | 936,754                          | 105                                                                | 1,920,091           | 936,754                          | 105       |
| Due to other Customers                                                                                                                 | 328,685,395         | 273,369,023                      | 20                                                                 | 328,367,964         | 273,041,417                      | 20        |
| Debt Securities issued and other borrowed funds                                                                                        | 41,529,951          | 28,107,045                       | 48                                                                 | 41,516,954          | 28,107,045                       | 48        |
| Current Tax Liabilities                                                                                                                | 2,214,093           | 1,578,447                        | 40                                                                 | 2,265,320           | 1,575,091                        | 44        |
| Deferred Tax                                                                                                                           | 742,017             | 1,371,659                        | (46)                                                               | 1,166,262           | 1,796,492                        | (35)      |
| Other liabilities                                                                                                                      | 7,606,960           | 9,326,502                        | (18)                                                               | 7,774,063           | 9,564,889                        | (19)      |
| Dividends payable                                                                                                                      | 78,276              | 72,203                           | 8                                                                  | 78,276              | 72,203                           | 8         |
| Subordinated Term Debts                                                                                                                | 20,937,909          | 19,336,855                       | 8                                                                  | 20,937,909          | 19,336,855                       | 8         |
| <b>Total liabilities</b>                                                                                                               | <b>425,723,534</b>  | <b>354,335,206</b>               | <b>20</b>                                                          | <b>426,035,681</b>  | <b>354,667,465</b>               | <b>20</b> |
| <b>Equity</b>                                                                                                                          |                     |                                  |                                                                    |                     |                                  |           |
| Stated Capital (Bank & Group - 177,463,062 shares )                                                                                    | 3,019,647           | 2,208,520                        | 37                                                                 | 3,019,647           | 2,208,520                        | 37        |
| Statutory Reserve Fund                                                                                                                 | 1,336,479           | 1,336,479                        | -                                                                  | 1,336,479           | 1,336,479                        | -         |
| General Reserve                                                                                                                        | 5,805,707           | 5,805,707                        | -                                                                  | 5,805,707           | 5,805,707                        | -         |
| Retained Earnings                                                                                                                      | 21,420,326          | 18,585,255                       | 15                                                                 | 25,177,910          | 22,775,440                       | 11        |
| Other Reserves                                                                                                                         | 585,817             | 801,874                          | (27)                                                               | 711,559             | 886,081                          | (20)      |
| <b>Total shareholders' equity</b>                                                                                                      | <b>32,167,976</b>   | <b>28,737,835</b>                | <b>12</b>                                                          | <b>36,051,302</b>   | <b>33,012,227</b>                | <b>9</b>  |
| Non Controlling Interests                                                                                                              | -                   | -                                | -                                                                  | 986,284             | 965,746                          | 2         |
| <b>Total Equity</b>                                                                                                                    | <b>32,167,976</b>   | <b>28,737,835</b>                | <b>12</b>                                                          | <b>37,037,586</b>   | <b>33,977,973</b>                | <b>9</b>  |
| <b>Total liabilities and equity</b>                                                                                                    | <b>457,891,510</b>  | <b>383,073,042</b>               | <b>20</b>                                                          | <b>463,073,267</b>  | <b>388,645,438</b>               | <b>19</b> |
| <b>Net Book Value Per Share (LKR)</b>                                                                                                  | <b>181.27</b>       | <b>167.58</b>                    | <b>8</b>                                                           | <b>203.15</b>       | <b>192.51</b>                    | <b>6</b>  |
| <b>Contingent liabilities and commitments</b>                                                                                          | <b>272,054,340</b>  | <b>269,160,399</b>               | <b>1</b>                                                           | <b>272,974,690</b>  | <b>269,877,849</b>               | <b>1</b>  |
| <b>Memorandum Information</b>                                                                                                          |                     |                                  |                                                                    |                     |                                  |           |
| Number of Employees                                                                                                                    | 2,444               | 2,169                            |                                                                    |                     |                                  |           |
| Number of Branches                                                                                                                     | 108                 | 107                              |                                                                    |                     |                                  |           |
| <b>Certification:</b>                                                                                                                  |                     |                                  |                                                                    |                     |                                  |           |
| We hereby certify that the above financial statements are in compliance with the requirements of the Companies Act No. 07 of 2007.     |                     |                                  |                                                                    |                     |                                  |           |
| (Sgd.)<br>Suvendrini Muthukumarana<br>Assistant Vice President- Finance & Planning                                                     |                     |                                  | (Sgd.)<br>Lalith T Fernando<br>Group Chief Financial Officer       |                     |                                  |           |
| We the undersigned, being the Chairman and the Chief Executive Officer of National Development Bank PLC certify jointly that:          |                     |                                  |                                                                    |                     |                                  |           |
| (a) The above statements have been prepared in compliance with the format and definitions prescribed by the Central Bank of Sri Lanka. |                     |                                  |                                                                    |                     |                                  |           |
| (b) The information contained in these statements have been extracted from the unaudited financial statements of the Bank.             |                     |                                  |                                                                    |                     |                                  |           |
| (Sgd.)<br>Ananda.W. Atukorala<br>Director/Chairman                                                                                     |                     |                                  | (Sgd.)<br>Dimantha Seneviratne<br>Director/Chief Executive Officer |                     |                                  |           |
| <b>30 October 2018</b>                                                                                                                 |                     |                                  |                                                                    |                     |                                  |           |

| STATEMENT OF CHANGES IN EQUITY                   |                            |                                    |                                 |                                          |                                         |                                     |                             |                               |                   |                                       |                          |
|--------------------------------------------------|----------------------------|------------------------------------|---------------------------------|------------------------------------------|-----------------------------------------|-------------------------------------|-----------------------------|-------------------------------|-------------------|---------------------------------------|--------------------------|
| For the nine months ended 30 September           | Stated Capital<br>LKR '000 | Statutory Reserve Fund<br>LKR '000 | Other Reserves                  |                                          |                                         |                                     | General Reserve<br>LKR '000 | Retained Earnings<br>LKR '000 | Total<br>LKR '000 | Non Controlling Interests<br>LKR '000 | Total Equity<br>LKR '000 |
|                                                  |                            |                                    | Revaluation Reserve<br>LKR '000 | Share Based Payment Reserves<br>LKR '000 | Available For Sale Reserves<br>LKR '000 | Cash Flow Hedge Reserve<br>LKR '000 |                             |                               |                   |                                       |                          |
| <b>BANK</b>                                      |                            |                                    |                                 |                                          |                                         |                                     |                             |                               |                   |                                       |                          |
| Balance as at 1 January 2017                     | 1,246,479                  | 1,246,479                          | 853,456                         | 13,841                                   | (565,741)                               | 56,148                              | 5,805,707                   | 16,088,681                    | 24,745,050        | -                                     | 24,745,050               |
| Profit for the period                            | -                          | -                                  | -                               | -                                        | -                                       | -                                   | -                           | 3,309,535                     | 3,309,535         | -                                     | 3,309,535                |
| Other Comprehensive Income before Tax            | -                          | -                                  | -                               | -                                        | 603,692                                 | (423,631)                           | -                           | -                             | 180,061           | -                                     | 180,061                  |
| Tax on Other Comprehensive Income                | -                          | -                                  | -                               | -                                        | (281,055)                               | -                                   | -                           | -                             | (281,055)         | -                                     | (281,055)                |
| <b>Total Comprehensive Income for the period</b> | -                          | -                                  | -                               | -                                        | 322,637                                 | (423,631)                           | -                           | 3,309,535                     | 3,208,541         | -                                     | 3,208,541                |
| <b>Transactions with equity holders</b>          |                            |                                    |                                 |                                          |                                         |                                     |                             |                               |                   |                                       |                          |
| Issue of Shares                                  | 962,040                    | -                                  | -                               | (13,841)                                 | -                                       | -                                   | -                           | -                             | 962,040           | -                                     | 962,040                  |
| Expiry of the ELCP option exercise period        | -                          | -                                  | -                               | -                                        | -                                       | -                                   | -                           | -                             | (13,841)          | -                                     | (13,841)                 |
| Dividend to equity holders                       | -                          | -                                  | -                               | -                                        | -                                       | -                                   | -                           | (1,319,618)                   | (1,319,618)       | -                                     | (1,319,618)              |
| Balance as at 30 September 2017                  | <b>2,208,519</b>           | <b>1,246,479</b>                   | <b>853,456</b>                  | <b>-</b>                                 | <b>(243,104)</b>                        | <b>(367,483)</b>                    | <b>5,805,707</b>            | <b>18,078,598</b>             | <b>27,582,172</b> | <b>-</b>                              | <b>27,582,173</b>        |
| <b>BANK</b>                                      |                            |                                    |                                 |                                          |                                         |                                     |                             |                               |                   |                                       |                          |
| Balance as at 1 January 2018                     | 2,208,520                  | 1,336,479                          | 1,041,261                       | -                                        | (225,196)                               | (14,191)                            | 5,805,707                   | 18,585,255                    | 28,737,835        | -                                     | 28,737,837               |
| <b>Total Comprehensive Income for the period</b> |                            |                                    |                                 |                                          |                                         |                                     |                             |                               |                   |                                       |                          |
| Profit for the period                            | -                          | -                                  | -                               | -                                        | -                                       | -                                   | -                           | 4,028,586                     | 4,028,586         | -                                     | 4,028,586                |
| Other Comprehensive Income before Tax            | -                          | -                                  | -                               | -                                        | (1,059,316)                             | 399,335                             | -                           | -                             | (659,981)         | -                                     | (659,981)                |
| Tax on Other Comprehensive Income                | -                          | -                                  | -                               | -                                        | 443,924                                 | -                                   | -                           | -                             | 443,924           | -                                     | 443,924                  |
| <b>Total Comprehensive Income for the period</b> | -                          | -                                  | -                               | -                                        | (615,392)                               | 399,335                             | -                           | 4,028,586                     | 3,812,529         | -                                     | 3,812,529                |
| <b>Transactions with equity holders</b>          |                            |                                    |                                 |                                          |                                         |                                     |                             |                               |                   |                                       |                          |
| Issue of Shares                                  | 811,127                    | -                                  | -                               | -                                        | -                                       | -                                   | -                           | -                             | 811,127           | -                                     | 811,127                  |
| Expiry of the ELCP option exercise period        | -                          | -                                  | -                               | -                                        | -                                       | -                                   | -                           | -                             | -                 | -                                     | -                        |
| Dividend to equity holders                       | -                          | -                                  | -                               | -                                        | -                                       | -                                   | -                           | (1,193,516)                   | (1,193,516)       | -                                     | (1,193,516)              |
| Balance as at 30 September 2018                  | <b>3,019,647</b>           | <b>1,336,479</b>                   | <b>1,041,261</b>                | <b>-</b>                                 | <b>(840,588)</b>                        | <b>385,144</b>                      | <b>5,805,707</b>            | <b>21,420,325</b>             | <b>32,167,976</b> | <b>-</b>                              | <b>32,167,976</b>        |



# STATEMENT OF CHANGES IN EQUITY

| For the nine months ended 30 September           | Stated Capital   | Statutory Reserve Fund | Other Reserves      |                              |                             |                         | General Reserve  | Retained Earnings | Total             | Non Controlling Interests | Total Equity      |
|--------------------------------------------------|------------------|------------------------|---------------------|------------------------------|-----------------------------|-------------------------|------------------|-------------------|-------------------|---------------------------|-------------------|
|                                                  |                  |                        | Revaluation Reserve | Share Based Payment Reserves | Available For Sale Reserves | Cash Flow Hedge Reserve |                  |                   |                   |                           |                   |
|                                                  | LKR '000         | LKR '000               | LKR '000            | LKR '000                     | LKR '000                    | LKR '000                | LKR '000         | LKR '000          | LKR '000          | LKR '000                  | LKR '000          |
| <b>GROUP</b>                                     |                  |                        |                     |                              |                             |                         |                  |                   |                   |                           |                   |
| Balance as at 1 January 2017                     | 1,246,480        | 1,246,479              | 969,795             | 13,841                       | (542,587)                   | 56,148                  | 5,805,707        | 21,140,725        | 29,936,588        | 1,076,709                 | 31,013,296        |
| Profit for the period                            | -                | -                      | -                   | -                            | -                           | -                       | -                | 2,519,946         | 2,519,946         | 36,911                    | 2,556,857         |
| Other Comprehensive Income before Tax            | -                | -                      | -                   | -                            | 585,185                     | (423,631)               | -                | 2,058             | 163,612           | 896                       | 164,508           |
| Tax on Other Comprehensive Income                | -                | -                      | -                   | -                            | (281,055)                   | -                       | -                | -                 | (281,055)         | -                         | (281,055)         |
| <b>Total Comprehensive Income for the period</b> | -                | -                      | -                   | -                            | 304,130                     | (423,631)               | -                | 2,522,004         | 2,402,503         | 37,807                    | 2,440,309         |
| <b>Transactions with equity holders</b>          |                  |                        |                     |                              |                             |                         |                  |                   |                   |                           |                   |
| Issue of Shares                                  | 962,041          | -                      | -                   | -                            | -                           | -                       | -                | -                 | 962,041           | -                         | 962,041           |
| Expiry of the ELCP option exercise period        | -                | -                      | -                   | (13,841)                     | -                           | -                       | -                | -                 | (13,841)          | -                         | (13,841)          |
| Dividend to equity holders                       | -                | -                      | -                   | -                            | -                           | -                       | -                | (1,319,616)       | (1,319,616)       | (41,420)                  | (1,361,036)       |
| Balance as at 30 September 2017                  | <b>2,208,521</b> | <b>1,246,479</b>       | <b>969,795</b>      | <b>-</b>                     | <b>(238,457)</b>            | <b>(367,483)</b>        | <b>5,805,707</b> | <b>22,343,113</b> | <b>31,967,675</b> | <b>1,073,096</b>          | <b>33,040,770</b> |
| Balance as at 1 January 2018                     | 2,208,521        | 1,336,479              | 1,136,654           | -                            | (236,382)                   | (14,191)                | 5,805,707        | 22,775,440        | 33,012,227        | 965,746                   | 33,977,973        |
| Profit for the period                            | -                | -                      | -                   | -                            | -                           | -                       | -                | 3,572,721         | 3,572,721         | 50,304                    | 3,623,025         |
| Other Comprehensive Income before Tax            | -                | -                      | -                   | -                            | (1,017,781)                 | 399,335                 | -                | 23,265            | (595,181)         | 7,659                     | (587,522)         |
| Tax on Other Comprehensive Income                | -                | -                      | -                   | -                            | 443,924                     | -                       | -                | -                 | 443,924           | -                         | 443,924           |
| <b>Total Comprehensive Income for the period</b> | -                | -                      | -                   | -                            | (573,857)                   | 399,335                 | -                | 3,595,986         | 3,421,463         | 57,963                    | 3,479,426         |
| <b>Transactions with equity holders</b>          |                  |                        |                     |                              |                             |                         |                  |                   |                   |                           |                   |
| Issue of Shares                                  | 811,127          | -                      | -                   | -                            | -                           | -                       | -                | -                 | 811,127           | -                         | 811,127           |
| Adjustment due to changes in group companies     | -                | -                      | -                   | -                            | -                           | -                       | -                | -                 | -                 | 13,098                    | 13,098            |
| Dividend to equity holders                       | -                | -                      | -                   | -                            | -                           | -                       | -                | (1,193,516)       | (1,193,516)       | (50,523)                  | (1,244,039)       |
| Balance as at 30 September 2018                  | <b>3,019,649</b> | <b>1,336,479</b>       | <b>1,136,654</b>    | <b>-</b>                     | <b>(810,239)</b>            | <b>385,144</b>          | <b>5,805,707</b> | <b>25,177,910</b> | <b>36,051,302</b> | <b>986,284</b>            | <b>37,037,586</b> |

| STATEMENT OF CASH FLOW                                                     |                    |                     |                    |                     |
|----------------------------------------------------------------------------|--------------------|---------------------|--------------------|---------------------|
| For the nine months ended 30 September                                     | BANK               |                     | GROUP              |                     |
|                                                                            | 2018<br>LKR '000   | 2017<br>LKR '000    | 2018<br>LKR '000   | 2017<br>LKR '000    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                |                    |                     |                    |                     |
| Interest received                                                          | 30,657,232         | 28,564,176          | 30,831,229         | 28,768,736          |
| Fee based income received                                                  | 2,299,299          | 1,812,783           | 2,987,560          | 2,214,473           |
| Dividend income received                                                   | 568,518            | 1,096,020           | 41,331             | 69,625              |
| Other Operating income received                                            | 2,122,076          | 1,298,786           | 2,127,336          | 1,352,386           |
| Interest paid                                                              | (18,940,242)       | (16,846,619)        | (18,946,583)       | (16,851,064)        |
| Personnel costs paid                                                       | (3,184,784)        | (2,566,740)         | (3,439,257)        | (2,668,728)         |
| Other expenses paid                                                        | (2,637,831)        | (2,549,053)         | (3,004,802)        | (2,909,500)         |
| <b>Operating Profit before changes in operating assets and liabilities</b> | <b>10,884,268</b>  | <b>10,809,352</b>   | <b>10,596,814</b>  | <b>9,975,928</b>    |
| Net increase in loans and receivables to other customers                   | (55,256,768)       | (33,426,627)        | (55,256,768)       | (33,434,164)        |
| Net Increase in deposits from customers                                    | 54,692,077         | 49,767,914          | 54,692,077         | 49,767,914          |
| Net (increase)/decrease in other assets                                    | (1,587,217)        | (1,599,208)         | (1,531,013)        | (1,840,778)         |
| Net increase/(decrease) in other liabilities                               | (818,721)          | 59,330              | (846,294)          | 255,527             |
| <b>Net cash inflow/(outflow) from operating activities before taxation</b> | <b>7,913,639</b>   | <b>25,610,761</b>   | <b>7,654,816</b>   | <b>24,724,426</b>   |
| Tax on Financial Services paid                                             | (1,371,178)        | (1,209,357)         | (1,371,178)        | (1,209,357)         |
| Income taxes paid                                                          | (1,192,355)        | (602,270)           | (1,210,957)        | (757,859)           |
| <b>Net cash provided by/(used in) operating activities</b>                 | <b>5,350,106</b>   | <b>23,799,134</b>   | <b>5,072,681</b>   | <b>22,757,210</b>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                |                    |                     |                    |                     |
| Net changes in financial Investments                                       | (4,181,194)        | (2,315,185)         | (3,611,189)        | (1,182,566)         |
| Disposal of subsidiaries/associates                                        | 23,400             | -                   | 23,400             | -                   |
| Expenditure on property, plant & equipment                                 | (409,628)          | (264,076)           | (451,440)          | (361,918)           |
| Proceeds from sale of property, plant & equipment                          | 13,953             | 3,364               | 13,953             | 4,263               |
| <b>Net cash used in investing activities</b>                               | <b>(4,553,468)</b> | <b>(2,575,897)</b>  | <b>(4,025,276)</b> | <b>(1,540,221)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                |                    |                     |                    |                     |
| Issue of shares                                                            | -                  | -                   | 38,295             | -                   |
| (Decrease)/ Increase in other borrowings                                   | 15,197,759         | (20,234,478)        | 15,197,759         | (20,234,476)        |
| Dividends paid to non-controlling interests                                | -                  | -                   | (70,568)           | (43,178)            |
| Dividends paid to shareholders of the Bank                                 | (376,316)          | (355,774)           | (376,316)          | (355,774)           |
| <b>Net cash provided by /(used in) financing activities</b>                | <b>14,821,443</b>  | <b>(20,590,252)</b> | <b>14,789,171</b>  | <b>(20,633,428)</b> |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>                           | <b>15,618,081</b>  | <b>632,985</b>      | <b>15,836,576</b>  | <b>583,561</b>      |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>              | <b>21,480,070</b>  | <b>20,130,977</b>   | <b>21,548,918</b>  | <b>20,251,933</b>   |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>                  | <b>37,098,151</b>  | <b>20,763,962</b>   | <b>37,385,494</b>  | <b>20,835,494</b>   |
| <b>RECONCILIATION OF CASH AND CASH EQUIVALENTS</b>                         |                    |                     |                    |                     |
| Cash and cash equivalents                                                  | 12,208,577         | 4,739,557           | 12,495,920         | 4,811,090           |
| Balances with the Central Bank of Sri Lanka                                | 18,327,813         | 14,753,213          | 18,327,813         | 14,753,213          |
| Placements with banks                                                      | 6,561,761          | 1,271,192           | 6,561,761          | 1,271,192           |
|                                                                            | <b>37,098,151</b>  | <b>20,763,962</b>   | <b>37,385,494</b>  | <b>20,835,495</b>   |

**SEGMENTAL ANALYSIS- GROUP**
**For the Nine months ended 30 September**

|                                                        | <b>Banking</b>  |                 | <b>Capital Markets</b> |                 | <b>Property Investment</b> |                 | <b>Others</b>   |                 | <b>Consolidated</b> |                 |
|--------------------------------------------------------|-----------------|-----------------|------------------------|-----------------|----------------------------|-----------------|-----------------|-----------------|---------------------|-----------------|
|                                                        | <b>2018</b>     | <b>2017</b>     | <b>2018</b>            | <b>2017</b>     | <b>2018</b>                | <b>2017</b>     | <b>2018</b>     | <b>2017</b>     | <b>2018</b>         | <b>2017</b>     |
|                                                        | <b>LKR '000</b> | <b>LKR '000</b> | <b>LKR '000</b>        | <b>LKR '000</b> | <b>LKR '000</b>            | <b>LKR '000</b> | <b>LKR '000</b> | <b>LKR '000</b> | <b>LKR '000</b>     | <b>LKR '000</b> |
| <b>Revenue</b>                                         |                 |                 |                        |                 |                            |                 |                 |                 |                     |                 |
| Interest Income                                        | 31,790,436      | 27,282,584      | 173,154                | 202,672         | -                          | -               | -               | -               | 31,963,590          | 27,485,256      |
| Net Fee and Commission Income                          | 2,271,991       | 1,812,783       | 401,540                | 341,126         | 117,054                    | 105,344         | 86,864          | 97,190          | 2,877,448           | 2,356,444       |
| Foreign exchange profit                                | 861,353         | 793,135         | -                      | -               | -                          | -               | -               | -               | 861,353             | 793,135         |
| Net gain/(loss) from financial investments             | 454,578         | 545,132         | 138,819                | 133,898         | -                          | -               | -               | -               | 593,397             | 679,030         |
| Other Income                                           | 897,258         | 212,117         | (14,557)               | 23,601          | -                          | -               | -               | -               | 882,701             | 235,718         |
| Total revenue from external customers                  | 36,275,616      | 30,645,751      | 698,955                | 701,296         | 117,054                    | 105,344         | 86,864          | 97,190          | 37,178,488          | 31,549,583      |
| Inter-segment Revenue                                  | -               | -               | 699                    | 9,281           | 41,175                     | 46,876          | -               | -               | 41,874              | 56,157          |
| Total Revenue                                          | 36,275,616      | 30,645,751      | 699,654                | 710,578         | 158,229                    | 152,220         | 86,864          | 97,190          | 37,220,362          | 31,605,740      |
| Impairment (charge )/reversal for loans & other losses | (2,412,386)     | (803,839)       | (31,997)               | (27,442)        | -                          | -               | -               | -               | (2,444,383)         | (831,281)       |
| Segment expenses                                       | (27,302,347)    | (25,073,143)    | (552,848)              | (541,868)       | (15,510)                   | (13,694)        | (74,952)        | (64,737)        | (27,945,656)        | (25,693,443)    |
| Total segment expenses                                 | (29,714,733)    | (25,876,982)    | (584,845)              | (569,310)       | (15,510)                   | (13,694)        | (74,952)        | (64,737)        | (30,390,039)        | (26,524,724)    |
| Segment results                                        | 6,560,883       | 4,768,769       | 114,809                | 141,268         | 142,719                    | 138,526         | 11,912          | 32,453          | 6,830,324           | 5,081,016       |
| Share of associate companies' profit before taxation   | -               | -               | -                      | -               | -                          | -               | -               | -               | -                   | -               |
| Taxation                                               |                 |                 |                        |                 |                            |                 |                 |                 | 1,771,329           | 1,368,211       |
| VAT on financial services                              |                 |                 |                        |                 |                            |                 |                 |                 | 1,435,969           | 1,155,950       |
| Profit after taxation                                  |                 |                 |                        |                 |                            |                 |                 |                 | 3,623,026           | 2,556,855       |
| <b>Other information</b>                               |                 |                 |                        |                 |                            |                 |                 |                 |                     |                 |
| Segment assets                                         | 457,886,833     | 370,251,161     | 2,947,300              | 3,828,839       | 2,150,444                  | 1,975,244       | 88,690          | 97,691          | 463,073,267         | 376,152,938     |
| Investments -Held for sale                             | -               | -               | -                      | -               | -                          | -               | -               | 33,300          | -                   | 33,300          |
| <b>Consolidated total assets</b>                       |                 |                 |                        |                 |                            |                 |                 |                 | 463,073,267         | 376,186,238     |
| Segment liabilities                                    | 425,401,789     | 342,856,498     | 145,637                | 243,105         | 477,282                    | 42,566          | 10,974          | 3,297           | 426,035,681         | 343,145,468     |
| <b>Consolidated total liabilities</b>                  |                 |                 |                        |                 |                            |                 |                 |                 | 426,035,681         | 343,145,468     |
| <b>Segmental Cash flows</b>                            |                 |                 |                        |                 |                            |                 |                 |                 |                     |                 |
| Cash flows from operating activities                   | 5,350,106       | 23,799,133      | (297,182)              | (1,099,414)     | 37,997                     | 60,715          | (18,239)        | (3,224)         | 5,072,681           | 22,757,210      |
| Cash flows from investing activities                   | (4,553,468)     | (2,714,998)     | 512,744                | 1,035,751       | 26,859                     | (75)            | (11,411)        | -               | (4,025,276)         | (1,679,322)     |
| Cash flows from financing activities                   | 14,821,443      | (20,590,252)    | 8,000                  | 54,133          | (40,272)                   | (97,309)        | -               | -               | 14,789,171          | (20,633,428)    |

**MEASUREMENT OF FINANCIAL INSTRUMENTS AS AT 30 SEPTEMBER 2018 - BANK (LKR '000)**

|                                               | Held for Trading  | Held to Maturity | Loans and Receivables | Available for Sale | Others           | Held for sale | Total              |
|-----------------------------------------------|-------------------|------------------|-----------------------|--------------------|------------------|---------------|--------------------|
| <b>ASSETS</b>                                 |                   |                  |                       |                    |                  |               |                    |
| Cash and cash equivalents                     | -                 | -                | 12,208,577            | -                  | -                | -             | 12,208,577         |
| Balances with the Central Bank of Sri Lanka   | -                 | -                | 18,327,813            | -                  | -                | -             | 18,327,813         |
| Placements with banks                         | -                 | -                | 6,561,761             | -                  | -                | -             | 6,561,761          |
| Derivative Financial Instruments              | 3,350,961         | -                | -                     | -                  | -                | -             | 3,350,961          |
| Financial Assets - Held for trading           | 6,877,218         | -                | -                     | -                  | -                | -             | 6,877,218          |
| Loans and Receivables to banks                | -                 | -                | 4,166                 | -                  | -                | -             | 4,166              |
| Loans and Receivables to other customers      | -                 | -                | 328,076,035           | -                  | -                | -             | 328,076,035        |
| Financial Investments - Loans and receivables | -                 | -                | 17,176,478            | -                  | -                | -             | 17,176,478         |
| Financial Investments - Available for sale    | -                 | -                | -                     | 54,355,272         | -                | -             | 54,355,272         |
| Financial Investments - Held to maturity      | -                 | 3,179,680        | -                     | -                  | -                | -             | 3,179,680          |
| Other Financial Assets                        | -                 | -                | 29,917                | -                  | -                | -             | 29,917             |
| <b>Total Financial Assets</b>                 | <b>10,228,179</b> | <b>3,179,680</b> | <b>382,384,748</b>    | <b>54,355,272</b>  | <b>-</b>         | <b>-</b>      | <b>450,147,878</b> |
| Investments in subsidiary companies           | -                 | -                | -                     | -                  | 2,153,004        | -             | 2,153,004          |
| Intangible assets                             | -                 | -                | -                     | -                  | 382,211          | -             | 382,211            |
| Property, plant & equipment                   | -                 | -                | -                     | -                  | 2,406,785        | -             | 2,406,785          |
| Other assets                                  | -                 | -                | -                     | -                  | 2,801,632        | -             | 2,801,632          |
| <b>Total assets</b>                           | <b>10,228,179</b> | <b>3,179,680</b> | <b>382,384,748</b>    | <b>54,355,272</b>  | <b>7,743,632</b> | <b>-</b>      | <b>457,891,510</b> |

|                                                 | Held for Trading | Amortized cost     | Others           | Total              |
|-------------------------------------------------|------------------|--------------------|------------------|--------------------|
| <b>LIABILITIES</b>                              |                  |                    |                  |                    |
| Due to Banks                                    | -                | 22,008,842         | -                | 22,008,842         |
| Derivative Financial Instruments                | 1,920,091        | -                  | -                | 1,920,091          |
| Due to other Customers                          | -                | 328,685,395        | -                | 328,685,395        |
| Debt Securities issued and other borrowed funds | -                | 41,529,951         | -                | 41,529,951         |
| Subordinated Term debts                         | -                | 20,937,909         | -                | 20,937,909         |
| Other Financial Liabilities                     | -                | 1,127,258          | -                | 1,127,258          |
| <b>Total Financial Liabilities</b>              | <b>1,920,091</b> | <b>414,289,356</b> | <b>-</b>         | <b>416,209,447</b> |
| Current Tax Liabilities                         | -                | -                  | 2,214,093        | 2,214,093          |
| Deferred Tax                                    | -                | -                  | 742,017          | 742,017            |
| Other liabilities                               | -                | -                  | 6,479,702        | 6,479,702          |
| Dividends payable                               | -                | -                  | 78,276           | 78,276             |
| <b>Total liabilities</b>                        | <b>1,920,091</b> | <b>414,289,356</b> | <b>9,514,088</b> | <b>425,723,534</b> |

**MEASUREMENT OF FINANCIAL INSTRUMENTS AS AT 30 SEPTEMBER 2018 - GROUP (LKR '000)**

|                                               | Held for Trading  | Held to Maturity | Loans and Receivables | Available for Sale | Others           | Held for sale | Total              |
|-----------------------------------------------|-------------------|------------------|-----------------------|--------------------|------------------|---------------|--------------------|
| <b>ASSETS</b>                                 |                   |                  |                       |                    |                  |               |                    |
| Cash and cash equivalents                     | -                 | -                | 12,495,920            | -                  | -                | -             | 12,495,920         |
| Balances with the Central Bank of Sri Lanka   | -                 | -                | 18,327,813            | -                  | -                | -             | 18,327,813         |
| Placements with banks                         | -                 | -                | 6,561,761             | -                  | -                | -             | 6,561,761          |
| Derivative Financial Instruments              | 3,350,961         | -                | -                     | -                  | -                | -             | 3,350,961          |
| Financial Assets - Held for trading           | 8,355,970         | -                | -                     | -                  | -                | -             | 8,355,970          |
| Loans and Receivables to banks                | -                 | -                | 4,166                 | -                  | -                | -             | 4,166              |
| Loans and Receivables to other customers      | -                 | -                | 328,175,362           | -                  | -                | -             | 328,175,362        |
| Financial Investments - Loans and receivables | -                 | -                | 19,299,550            | -                  | -                | -             | 19,299,550         |
| Financial Investments - Available for sale    | -                 | -                | -                     | 54,505,602         | -                | -             | 54,505,602         |
| Financial Investments - Held to maturity      | -                 | 3,513,890        | -                     | -                  | -                | -             | 3,513,890          |
| Other Financial Assets                        | -                 | -                | 29,917                | -                  | -                | -             | 29,917             |
| <b>Total Financial Assets</b>                 | <b>11,706,931</b> | <b>3,513,890</b> | <b>384,894,489</b>    | <b>54,505,602</b>  | <b>-</b>         | <b>-</b>      | <b>454,620,912</b> |
| Investment Property                           | -                 | -                | -                     | -                  | 1,894,848        | -             | 1,894,848          |
| Intangible assets                             | -                 | -                | -                     | -                  | 400,812          | -             | 400,812            |
| Property, plant & equipment                   | -                 | -                | -                     | -                  | 2,960,491        | -             | 2,960,491          |
| Other assets                                  | -                 | -                | -                     | -                  | 3,196,204        | -             | 3,196,204          |
| <b>Total assets</b>                           | <b>11,706,931</b> | <b>3,513,890</b> | <b>384,894,489</b>    | <b>54,505,602</b>  | <b>8,452,355</b> | <b>-</b>      | <b>463,073,267</b> |

|                                                 | Held for Trading | Amortized cost     | Others            | Total              |
|-------------------------------------------------|------------------|--------------------|-------------------|--------------------|
| <b>LIABILITIES</b>                              |                  |                    |                   |                    |
| Due to Banks                                    | -                | 22,008,842         | -                 | 22,008,842         |
| Derivative Financial Instruments                | 1,920,091        | -                  | -                 | 1,920,091          |
| Due to other Customers                          | -                | 328,367,964        | -                 | 328,367,964        |
| Debt Securities issued and other borrowed funds | -                | 41,516,954         | -                 | 41,516,954         |
| Subordinated Term debts                         | -                | 20,937,909         | -                 | 20,937,909         |
| Other Financial Liabilities                     | -                | 814,715            | -                 | 814,715            |
| <b>Total Financial Liabilities</b>              | <b>1,920,091</b> | <b>413,646,384</b> | <b>-</b>          | <b>415,566,474</b> |
| Current Tax Liabilities                         | -                | -                  | 2,265,320         | 2,265,320          |
| Deferred Tax                                    | -                | -                  | 1,166,262         | 1,166,262          |
| Other liabilities                               | -                | -                  | 6,959,351         | 6,959,351          |
| Dividends payable                               | -                | -                  | 78,276            | 78,276             |
| <b>Total liabilities</b>                        | <b>1,920,091</b> | <b>413,646,384</b> | <b>10,469,209</b> | <b>426,035,681</b> |

| MEASUREMENT OF FINANCIAL INSTRUMENTS AS AT 31 DECEMBER 2017 - BANK (LKR '000)  |                  |                  |                       |                    |                    |                  |                    |
|--------------------------------------------------------------------------------|------------------|------------------|-----------------------|--------------------|--------------------|------------------|--------------------|
|                                                                                | Held for Trading | Held to Maturity | Loans and Receivables | Available for Sale | Others             | Held for sale    | Total              |
| <b>ASSETS</b>                                                                  |                  |                  |                       |                    |                    |                  |                    |
| Cash and cash equivalents                                                      | -                | -                | 5,274,466             | -                  | -                  | -                | 5,274,466          |
| Balances with the Central Bank of Sri Lanka                                    | -                | -                | 15,364,920            | -                  | -                  | -                | 15,364,920         |
| Placements with banks                                                          | -                | -                | 840,684               | -                  | -                  | -                | 840,684            |
| Derivative Financial Instruments                                               | 2,471,706        | -                | -                     | -                  | -                  | -                | 2,471,706          |
| Financial Assets - Held for trading                                            | 1,216,439        | -                | -                     | -                  | -                  | -                | 1,216,439          |
| Loans and Receivables to banks                                                 | -                | -                | 15,478                | -                  | -                  | -                | 15,478             |
| Loans and Receivables to other customers                                       | -                | -                | 274,013,970           | -                  | -                  | -                | 274,013,970        |
| Financial Investments - Loans and receivables                                  | -                | -                | 21,171,508            | -                  | -                  | -                | 21,171,508         |
| Financial Investments - Available for sale                                     | -                | -                | -                     | 52,620,584         | -                  | -                | 52,620,584         |
| Financial Investments - Held to maturity                                       | -                | 3,524,051        | -                     | -                  | -                  | -                | 3,524,051          |
| Other Financial Assets                                                         | -                | -                | 19,565                | -                  | -                  | -                | 19,565             |
| <b>Total Financial Assets</b>                                                  | <b>3,688,145</b> | <b>3,524,051</b> | <b>316,700,591</b>    | <b>52,620,584</b>  | <b>-</b>           | <b>-</b>         | <b>376,533,371</b> |
| Investments -Held for sale                                                     | -                | -                | -                     | -                  | -                  | 18,525           | 18,525             |
| Investments in subsidiary companies                                            | -                | -                | -                     | -                  | 2,106,021          | -                | 2,106,021          |
| Intangible assets                                                              | -                | -                | -                     | -                  | 384,369            | -                | 384,369            |
| Property, plant & equipment                                                    | -                | -                | -                     | -                  | 2,356,679          | -                | 2,356,679          |
| Other assets                                                                   | -                | -                | -                     | -                  | 1,674,078          | -                | 1,674,078          |
| <b>Total assets</b>                                                            | <b>3,688,145</b> | <b>3,524,051</b> | <b>316,700,591</b>    | <b>52,620,584</b>  | <b>6,521,147</b>   | <b>18,525</b>    | <b>383,073,042</b> |
|                                                                                |                  |                  |                       |                    |                    |                  |                    |
| <b>LIABILITIES</b>                                                             |                  |                  |                       |                    |                    |                  |                    |
| Due to Banks                                                                   | -                | -                | -                     | -                  | 20,236,719         | -                | 20,236,719         |
| Derivative Financial Instruments                                               | 936,754          | -                | -                     | -                  | -                  | -                | 936,754            |
| Due to other Customers                                                         | -                | -                | -                     | -                  | 273,369,023        | -                | 273,369,023        |
| Debt Securities issued and other borrowed funds                                | -                | -                | -                     | -                  | 28,107,045         | -                | 28,107,045         |
| Subordinated Term debts                                                        | -                | -                | -                     | -                  | 19,336,855         | -                | 19,336,855         |
| Other Financial Liabilities                                                    | -                | -                | -                     | -                  | 3,053,299          | -                | 3,053,299          |
| <b>Total Financial Liabilities</b>                                             | <b>936,754</b>   | <b>-</b>         | <b>-</b>              | <b>-</b>           | <b>344,102,941</b> | <b>-</b>         | <b>345,039,695</b> |
| Current Tax Liabilities                                                        | -                | -                | -                     | -                  | -                  | 1,578,447        | 1,578,447          |
| Deferred Tax                                                                   | -                | -                | -                     | -                  | -                  | 1,371,659        | 1,371,659          |
| Other liabilities                                                              | -                | -                | -                     | -                  | -                  | 6,273,203        | 6,273,203          |
| Dividends payable                                                              | -                | -                | -                     | -                  | -                  | 72,203           | 72,203             |
| <b>Total liabilities</b>                                                       | <b>936,754</b>   | <b>-</b>         | <b>-</b>              | <b>-</b>           | <b>344,102,941</b> | <b>9,295,512</b> | <b>354,335,206</b> |
|                                                                                |                  |                  |                       |                    |                    |                  |                    |
| MEASUREMENT OF FINANCIAL INSTRUMENTS AS AT 31 DECEMBER 2017 - GROUP (LKR '000) |                  |                  |                       |                    |                    |                  |                    |
|                                                                                | Held for Trading | Held to Maturity | Loans and Receivables | Available for Sale | Others             | Held for sale    | Total              |
| <b>ASSETS</b>                                                                  |                  |                  |                       |                    |                    |                  |                    |
| Cash and cash equivalents                                                      | -                | -                | 5,343,314             | -                  | -                  | -                | 5,343,314          |
| Balances with the Central Bank of Sri Lanka                                    | -                | -                | 15,364,920            | -                  | -                  | -                | 15,364,920         |
| Placements with banks                                                          | -                | -                | 840,684               | -                  | -                  | -                | 840,684            |
| Derivative Financial Instruments                                               | 2,471,706        | -                | -                     | -                  | -                  | -                | 2,471,706          |
| Financial Assets - Held for trading                                            | 2,659,883        | -                | -                     | -                  | -                  | -                | 2,659,883          |
| Loans and Receivables to banks                                                 | -                | -                | 15,478                | -                  | -                  | -                | 15,478             |
| Loans and Receivables to other customers                                       | -                | -                | 274,063,310           | -                  | -                  | -                | 274,063,310        |
| Financial Investments - Loans and receivables                                  | -                | -                | 23,316,328            | -                  | -                  | -                | 23,316,328         |
| Financial Investments - Available for sale                                     | -                | -                | -                     | 52,975,690         | -                  | -                | 52,975,690         |
| Financial Investments - Held to maturity                                       | -                | 4,077,096        | -                     | -                  | -                  | -                | 4,077,096          |
| Other Financial Assets                                                         | -                | -                | 446,909               | -                  | -                  | -                | 446,909            |
| <b>Total Financial Assets</b>                                                  | <b>5,131,589</b> | <b>4,077,096</b> | <b>319,390,944</b>    | <b>52,975,690</b>  | <b>-</b>           | <b>-</b>         | <b>381,575,318</b> |
| Investments -Held for sale                                                     | -                | -                | -                     | -                  | -                  | 33,302           | 33,302             |
| Investment Property                                                            | -                | -                | -                     | -                  | 1,894,848          | -                | 1,894,848          |
| Intangible assets                                                              | -                | -                | -                     | -                  | 397,053            | -                | 397,053            |
| Property, plant & equipment                                                    | -                | -                | -                     | -                  | 2,917,017          | -                | 2,917,017          |
| Other assets                                                                   | -                | -                | -                     | -                  | 1,827,900          | -                | 1,827,900          |
| <b>Total assets</b>                                                            | <b>5,131,589</b> | <b>4,077,096</b> | <b>319,390,944</b>    | <b>52,975,690</b>  | <b>7,036,818</b>   | <b>33,302</b>    | <b>388,645,438</b> |
|                                                                                |                  |                  |                       |                    |                    |                  |                    |
| <b>LIABILITIES</b>                                                             |                  |                  |                       |                    |                    |                  |                    |
| Due to Banks                                                                   | -                | -                | -                     | -                  | 20,236,719         | -                | 20,236,719         |
| Derivative Financial Instruments                                               | 936,754          | -                | -                     | -                  | -                  | -                | 936,754            |
| Due to other Customers                                                         | -                | -                | -                     | -                  | 273,041,417        | -                | 273,041,417        |
| Debt Securities issued and other borrowed funds                                | -                | -                | -                     | -                  | 28,107,045         | -                | 28,107,045         |
| Subordinated Term debts                                                        | -                | -                | -                     | -                  | 19,336,855         | -                | 19,336,855         |
| Other Financial Liabilities                                                    | -                | -                | -                     | -                  | 3,085,308          | -                | 3,085,308          |
| <b>Total Financial Liabilities</b>                                             | <b>936,754</b>   | <b>-</b>         | <b>-</b>              | <b>-</b>           | <b>343,807,344</b> | <b>-</b>         | <b>344,744,097</b> |
| Current Tax Liabilities                                                        | -                | -                | -                     | -                  | -                  | 1,575,091        | 1,575,091          |
| Deferred Tax                                                                   | -                | -                | -                     | -                  | -                  | 1,796,492        | 1,796,492          |
| Other liabilities                                                              | -                | -                | -                     | -                  | -                  | 6,479,584        | 6,479,584          |
| Dividends payable                                                              | -                | -                | -                     | -                  | -                  | 72,203           | 72,203             |
| <b>Total liabilities</b>                                                       | <b>936,754</b>   | <b>-</b>         | <b>-</b>              | <b>-</b>           | <b>343,807,344</b> | <b>9,923,370</b> | <b>354,667,465</b> |

## Notes to the Financial Statements

- 1 The figures are extracted from the unaudited financial statements.
- 2 The financial statements of the Bank and the Group have been prepared based on the accounting policies and methods applied for the year ended 31 December 2017 and comply with Sri Lanka Accounting Standard 34- "Interim Financial Reporting". Previous year's figures and phrases have been re-arranged wherever necessary to conform to the current year's presentation.
- 3 On 20 February 2018, the Bank declared a final dividend of LKR 7.00 per share comprising of a cash dividend of LKR 2.00 per share and a scrip dividend of LKR 5.00 per share for the financial year ended 31 December 2017. Accordingly, the Stated Capital of the Bank increased to LKR 3,020 million as at 30 September 2018 ( LKR 2,209 million as at 31 December 2017) ,as a result of scrip dividends declared for the year ended 31 December 2017.
- 4 The Bank obtained the required approvals from its shareholders and the Colombo Stock Exchange to issue up to 59,154,354 shares by way of a Rights Issue at a issue price of LKR 105/- per ordinary voting shares in the proportion of 1 (one) new ordinary share for every 3 (three) ordinary voting shares held.  
  
The purposes of the Issue are to further strengthen the equity base of the Bank and thereby to improve the common equity Tier 1 capital requirements. The proceeds will be used to part finance the growth of the loan portfolio of the Bank.  
  
Accordingly, 35,723,443 shares were subscribed as rights and 345,497 additional shares were applied for. However, the number of rights which can be converted to shares amounts to 32,854,055 as a result of complying with the regulatory thresholds for shareholding in banks as mandated by the Banking Act No 30 of 1988 (as amended), which in turn, translates to LKR 3,449 mn . Accordingly the stated capital of the Bank would increase to LKR 6,469 mn, from LKR 3,020 mn as at 30 September 2018.  
  
In terms of the powers vested by the Articles of Association of the Bank, the Board of Directors are currently exploring options seeking subscriptions from suitable strategic investors and /or institutional funds for all Rights that remain unsubscribed pursuant to the Rights Issue.
- 5 The Earning Per Share of the Bank and the Group for the comparative year and the quarter have been restated to account the effect of scrip dividends paid for the year 2017 in June 2018 .The reported Earning Per Share in the Annual Report of the year 2017 was LKR 25.38 and LKR 20.35 for the Bank and the Group respectively .
- 6 The Sri Lanka Accounting Standard - SLFRS 9 Financial Instruments is effective for annual periods beginning on or after 01st January 2018 and will replace LKAS 39 - Financial Instruments: Recognition and Measurement. Accordingly, in reporting the interim results, the Bank is required to apply SLFRS 9 and to be in compliance with the same.  
  
However as per the "Statement of Alternative Treatment (SoAT) on the Figures in the Interim Financial Statements", CA Sri Lanka has granted the option to prepare the interim financial statements continuing the application of LKAS 39 Financial Instruments: Recognition and Measurement. Accordingly, the accounting policies and method of computations adopted for the preparation and presentation of the financial statements for the period ended 30 September 2018, are consistent with LKAS 39 Financial Instruments: Recognition and Measurement.  
  
With respect to the implementation of SLFRS 9, the initial assessments and the gap analysis between the two standards and the policy statements on financial assets and financial liabilities were completed with the approval of the Board in the year 2017.  
  
The Bank has performed a provisional calculation for SLFRS 9 to identify the day 1 impact with the assistance of external consultants and has a fair view of the potential impact of SLFRS 9. Accordingly, the effect on the total estimated additional Impairment provision on the Financial Statements on adoption of SLFRS 9 (Financial Instruments: Classification and Measurement) was approximately in the range of 40% to 50% of the total impairment provision computed as per the LKAS 39 (Financial Instruments: Recognition and Measurement).  
  
The effect on the on the total estimated impairment provisions, if it had been effective as at 30 September 2018, would result in the Net Assets Value per share of the Bank and the Group declining to LKR 161.51 and LKR 183.43, respectively.  
  
Accordingly the Bank will be better placed to provide the required disclosures by end of the year for which all required steps would have been taken.
- 7 There are no other events that require adjustment to the Financial Statements or disclosure in the Financial Statements that has occurred subsequent to the date of the Statement of the Financial Position of the Bank and the Group .

# Notes to the Financial Statements

## 8. ADDITIONAL QUARTERLY DISCLOSURES PRESCRIBED BY CBSL AS PER CIRCULAR (02/17/900/0001/004) DATED 11 OCTOBER 2013

### a) Loans and Receivables to Other Customers

|                                  | Bank                            |                                 | Group                           |                                 |
|----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                                  | Current Period                  | Previous Period                 | Current Period                  | Previous Period                 |
|                                  | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 |
| Gross loans and receivables      | 334,091,390                     | 278,801,068                     | 334,190,715                     | 278,850,408                     |
| (Less): Individual impairment    | 2,009,671                       | 1,556,979                       | 2,009,671                       | 1,556,979                       |
| Collective impairment            | 4,005,684                       | 3,230,119                       | 4,005,682                       | 3,230,119                       |
| <b>Net loans and receivables</b> | <b>328,076,035</b>              | <b>274,013,970</b>              | <b>328,175,362</b>              | <b>274,063,310</b>              |

### b) Gross Loans and Receivables to Other Customers - By product

|                                     | Bank                            |                                 | Group                           |                                 |
|-------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                                     | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 |
|                                     |                                 |                                 |                                 |                                 |
| <b>By product-Domestic Currency</b> |                                 |                                 |                                 |                                 |
| Term loans                          | 82,382,292                      | 67,875,639                      | 82,382,293                      | 67,875,639                      |
| Medium and short term loans         | 33,798,955                      | 23,916,021                      | 33,798,955                      | 23,916,021                      |
| Overdrafts                          | 50,698,297                      | 43,928,966                      | 50,696,756                      | 43,881,140                      |
| Trade Finance                       | 16,177,983                      | 13,779,071                      | 16,177,983                      | 13,779,071                      |
| Consumer loans                      | 28,085,930                      | 23,280,986                      | 28,085,930                      | 23,280,986                      |
| Lease rentals receivable            | 19,468,963                      | 15,719,450                      | 19,468,963                      | 15,719,450                      |
| Housing loans                       | 12,148,609                      | 10,256,059                      | 12,148,609                      | 10,256,059                      |
| Islamic Banking facilities          | 6,290,723                       | 3,799,762                       | 6,290,723                       | 3,799,762                       |
| Credit cards                        | 2,571,087                       | 1,910,923                       | 2,571,087                       | 1,910,923                       |
| Staff loans                         | 1,679,478                       | 1,588,628                       | 1,780,343                       | 1,685,794                       |
| AF Loans                            | 4,006,860                       | 4,052,217                       | 4,006,860                       | 4,052,217                       |
| Hire Purchase                       | 119,349                         | 317,815                         | 119,349                         | 317,815                         |
| Pawning                             | 325,844                         | 185,402                         | 325,844                         | 185,402                         |
| <b>Sub total</b>                    | <b>257,754,372</b>              | <b>210,610,939</b>              | <b>257,853,697</b>              | <b>210,660,278</b>              |
| <b>By product-Foreign Currency</b>  |                                 |                                 |                                 |                                 |
| Overdrafts                          | 2,657,185                       | 3,046,895                       | 2,657,185                       | 3,046,895                       |
| Medium and short term loans         | 41,716,103                      | 38,566,567                      | 41,716,103                      | 38,566,567                      |
| Trade Finance                       | 29,519,262                      | 24,432,290                      | 29,519,262                      | 24,432,290                      |
| Islamic Banking facilities          | 2,444,469                       | 2,144,378                       | 2,444,469                       | 2,144,378                       |
| <b>Sub total</b>                    | <b>76,337,018</b>               | <b>68,190,130</b>               | <b>76,337,018</b>               | <b>68,190,130</b>               |
| <b>Total</b>                        | <b>334,091,390</b>              | <b>278,801,069</b>              | <b>334,190,715</b>              | <b>278,850,408</b>              |

### c) Movements in Individual and Collective Impairment during the period for Loans and Receivables to Other Customers

|                                                    | Bank                            |                                 | Group                           |                                 |
|----------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                                                    | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 |
|                                                    |                                 |                                 |                                 |                                 |
| <b>Individual impairment</b>                       |                                 |                                 |                                 |                                 |
| Opening balance at 01st January                    | 1,556,979                       | 3,028,934                       | 1,556,979                       | 3,028,934                       |
| Charge/(Write back) to Statement of Profit or Loss | 1,478,512                       | 340,330                         | 1,478,512                       | 340,330                         |
| Write-off during the period                        | (1,025,820)                     | (1,812,285)                     | (1,025,820)                     | (1,812,285)                     |
| <b>Closing balance</b>                             | <b>2,009,671</b>                | <b>1,556,979</b>                | <b>2,009,671</b>                | <b>1,556,979</b>                |
| <b>Collective impairment</b>                       |                                 |                                 |                                 |                                 |
| Opening balance at 01st January                    | 3,230,119                       | 3,010,338                       | 3,230,119                       | 3,010,338                       |
| Charge/(Write back) to Statement of Profit or Loss | 933,874                         | 662,238                         | 933,874                         | 662,238                         |
| Write-off during the Period                        | (158,310)                       | (442,457)                       | (158,310)                       | (442,457)                       |
| <b>Closing balance</b>                             | <b>4,005,683</b>                | <b>3,230,119</b>                | <b>4,005,683</b>                | <b>3,230,119</b>                |
| <b>Total impairment</b>                            | <b>6,015,354</b>                | <b>4,787,098</b>                | <b>6,015,354</b>                | <b>4,787,098</b>                |

### d) Due to Other Customers - By product

|                                     | Bank                            |                                 | Group                           |                                 |
|-------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                                     | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 | As at<br>30/09/2018<br>LKR '000 | As at<br>31/12/2017<br>LKR '000 |
|                                     |                                 |                                 |                                 |                                 |
| <b>By product-Domestic Currency</b> |                                 |                                 |                                 |                                 |
| Demand deposits                     | 18,602,549                      | 17,334,004                      | 18,595,795                      | 17,328,827                      |
| Savings deposits                    | 33,744,221                      | 26,369,749                      | 33,681,806                      | 26,365,125                      |
| Time deposits                       | 202,197,319                     | 176,174,612                     | 201,949,951                     | 175,856,807                     |
| Other deposits                      | 1,000,822                       | 621,786                         | 1,000,822                       | 621,786                         |
| <b>Sub total</b>                    | <b>255,544,911</b>              | <b>220,500,151</b>              | <b>255,228,374</b>              | <b>220,172,545</b>              |
| <b>By product- Foreign Currency</b> |                                 |                                 |                                 |                                 |
| Demand deposits                     | 3,628,268                       | 2,587,245                       | 3,628,268                       | 2,587,245                       |
| Savings deposits                    | 14,426,007                      | 11,741,888                      | 14,425,113                      | 11,741,888                      |
| Time deposits                       | 54,875,385                      | 38,322,573                      | 54,875,385                      | 38,322,573                      |
| Other deposits                      | 210,824                         | 217,166                         | 210,824                         | 217,166                         |
| <b>Sub total</b>                    | <b>73,140,484</b>               | <b>52,868,872</b>               | <b>73,139,590</b>               | <b>52,868,872</b>               |
| <b>Total</b>                        | <b>328,685,395</b>              | <b>273,369,023</b>              | <b>328,367,964</b>              | <b>273,041,417</b>              |

| Selected Performance Indicators (As per regulatory Reporting)                               |                     |                    |                     |                    |
|---------------------------------------------------------------------------------------------|---------------------|--------------------|---------------------|--------------------|
|                                                                                             | BANK                |                    | GROUP               |                    |
|                                                                                             | As at<br>30/09/2018 | As at<br>31-Dec-17 | As at<br>30/09/2018 | As at<br>31-Dec-17 |
| <b>Regulatory Capital (LKR '000)</b>                                                        |                     |                    |                     |                    |
| Common Equity Tier 1                                                                        | 27,654,415          | 24,424,734         | 32,621,697          | 29,859,223         |
| Tier 1 Capital                                                                              | 27,654,415          | 24,424,734         | 32,621,697          | 29,859,223         |
| Total Capital                                                                               | 40,052,008          | 38,304,758         | 44,476,068          | 43,189,555         |
| <b>Regulatory Capital Ratios (%)</b>                                                        |                     |                    |                     |                    |
| Common Equity Tier 1 Capital Ratio ( <i>Minimum Requirement - 6.375% (2017 - 5.75%)</i> )   | 8.37                | 8.85               | 9.62                | 10.49              |
| Tier 1 Capital Ratio ( <i>Minimum Requirement - 7.875% (2017-7.25%)</i> )                   | 8.37                | 8.85               | 9.62                | 10.49              |
| Total Capital Ratio ( <i>Minimum Requirement - 11.875% (2017-11.25%)</i> )                  | 12.13               | 13.89              | 13.12               | 15.18              |
|                                                                                             |                     |                    |                     |                    |
|                                                                                             | As at<br>30/09/2018 | As at<br>31-Dec-17 | As at<br>30/09/2018 | As at<br>31-Dec-17 |
| <b>Regulatory Liquidity</b>                                                                 |                     |                    |                     |                    |
| Statutory Liquid Assets (LKR'000)                                                           | 87,954,684          | 77,506,348         | 87,954,684          | 77,506,348         |
| Statutory Liquid Assets Ratio ( <i>Minimum Requirement - 20%</i> )                          |                     |                    |                     |                    |
| Domestic Banking Unit (%)                                                                   | 21.31               | 22.13              | 21.31               | 22.13              |
| Off-Shore Banking Unit (%)                                                                  | 26.59               | 24.01              | 26.59               | 24.01              |
| Liquidity Coverage Ratio (%) – Rupee ( <i>Minimum Requirement - 90% (2017-80% )</i> )       | 159.87              | 214.35             | 159.87              | 214.35             |
| Liquidity Coverage Ratio (%) – All Currency ( <i>Minimum Requirement - 90% (2017-80%)</i> ) | 154.17              | 154.50             | 154.17              | 154.50             |
| <b>Asset Quality</b>                                                                        |                     |                    |                     |                    |
| Gross Non-performing Advances Ratio (%)                                                     | 2.57                | 1.83               | 2.57                | 1.83               |
| Net Non-performing Advances Ratio (%)                                                       | 1.79                | 0.94               | 1.79                | 0.94               |
| <b>Profitability</b>                                                                        |                     |                    |                     |                    |
| Earnings Per Share (LKR)- (annualised )                                                     | 29.09               | 24.52              | 26.69               | 19.66              |
| Return on Average Shareholders' Funds (%)                                                   | 16.95               | 16.27              | 13.72               | 11.09              |
| Return on Average Assets (%)                                                                | 1.23                | 1.21               | 1.11                | 0.96               |
| Net interest margin (%)                                                                     | 3.36                | 3.00               | 3.39                | 3.04               |
| <b>Debt Security - Related Ratios</b>                                                       |                     |                    |                     |                    |
| Interest Cover (Times)                                                                      | 1.50                | 1.41               | 1.51                | 1.42               |
| Debt to Equity (Times)                                                                      | 12.84               | 11.87              | 11.45               | 10.32              |



## SHARE INFORMATION

### SHARE PRICE

| As at                         | 30/09/2018  | 31/12/2017  |
|-------------------------------|-------------|-------------|
| Number of shares              | 177,463,062 | 171,485,705 |
| Last traded price (LKR)       | 104.00      | 136.40      |
| For the quarter ended         | 30/09/2018  | 31/12/2017  |
| Highest price per share (LKR) | 116.00      | 142.00      |
| Lowest price per share (LKR)  | 102.50      | 126.90      |

### TOP 20 LARGEST SHARE HOLDERS OF NATIONAL DEVELOPMENT BANK PLC AS AT 30.09.2018

|    | NAME                                                                                 | NO OF SHARES | %     |
|----|--------------------------------------------------------------------------------------|--------------|-------|
| 1  | BANK OF CEYLON NO. 1 ACCOUNT                                                         | 17,587,870   | 9.91% |
| 2  | EMPLOYEES PROVIDENT FUND                                                             | 17,200,223   | 9.69% |
| 3  | MR R S CAPTAIN                                                                       | 14,066,890   | 7.93% |
| 4  | SRI LANKA INSURANCE CORPORATION LTD-GENERAL FUND                                     | 10,086,295   | 5.68% |
| 5  | DR S YADDEHIGE                                                                       | 9,185,790    | 5.18% |
| 6  | SRI LANKA INSURANCE CORPORATION LTD-LIFE FUND                                        | 8,385,570    | 4.73% |
| 7  | PERPETUAL TREASURIES LIMITED                                                         | 7,898,636    | 4.45% |
| 8  | SOFTLOGIC LIFE INSURANCE PLC ACCOUNT NUMBER 03/LIFE SHAREHOLDERS FUND                | 6,516,031    | 3.67% |
| 9  | EMPLOYEES TRUST FUND BOARD                                                           | 6,139,335    | 3.46% |
| 10 | SBI VEN HOLDINGS PTE LTD                                                             | 5,371,628    | 3.03% |
| 11 | BNYMSANV RE-LF RUFFER INVESTMENT FUNDS : LF RUFFER PACIFIC AND EMERGING MARKETS FUND | 5,210,479    | 2.94% |
| 12 | HATTON NATIONAL BANK PLC A/C NO 1                                                    | 4,600,477    | 2.59% |
| 13 | MR A K PATHIRAGE                                                                     | 3,255,416    | 1.83% |
| 14 | RICHARD PIERIS AND CO LTD - ACCOUNT NO. 01                                           | 3,171,635    | 1.79% |
| 15 | CIC HOLDINGS PLC                                                                     | 2,645,950    | 1.49% |
| 16 | ASIRI SURGICAL HOSPITAL PLC                                                          | 2,499,404    | 1.41% |
| 17 | PERPETUAL EQUITIES (PRIVATE) LIMITED                                                 | 2,289,820    | 1.29% |
| 18 | DFCC BANK PLC A/C 1                                                                  | 2,148,651    | 1.21% |
| 19 | AKBAR BROTHERS PVT LTD A/C NO 1                                                      | 1,998,490    | 1.13% |
| 20 | SOFTLOGIC LIFE INSURANCE PLC-A/C NO. 04 (PARTICIPATING FUND)                         | 1,880,550    | 1.06% |

### PUBLIC HOLDING PERCENTAGE

|                                                                                  | As at 30/09/2018  |
|----------------------------------------------------------------------------------|-------------------|
| Float adjusted Market Capitalization in LKR                                      | 16,545,946,048.63 |
| Percentage of shares held by the public                                          | 89.65%            |
| Number of public shareholders                                                    | 9,167             |
| Option under which the Bank complies with the minimum Public Holding requirement | Option 1          |

### DIRECTORS INTEREST IN SHARES OF NDB AS AT 30.09.2018

| NAME                     | NO OF SHARES |
|--------------------------|--------------|
| A W ATUKORALA (CHAIRMAN) | 537          |
| A K PATHIRAGE            | 4,354,450*   |
| P L D N SENEVIRATNE      | 12,000       |
| T L F JAYASEKERA         | -            |
| K FERNANDO               | -            |
| D S P WIKRAMANAYAKE      | -            |
| I SUGATHADASA            | -            |
| D M R PHILLIPS           | -            |
| K D W RATNAYAKA          | -            |
| R SEMASINGHE             | -            |
| N S S COORAY             | -            |

\* Includes shares held in the slash account

| INFORMATION ON DEBENTURES- BANK                           |             |                               |                                        |                               |            |                 |                                                          |                          |                                              |                               |                     |
|-----------------------------------------------------------|-------------|-------------------------------|----------------------------------------|-------------------------------|------------|-----------------|----------------------------------------------------------|--------------------------|----------------------------------------------|-------------------------------|---------------------|
| Type of Debenture                                         | CSE Listing | Interest payable frequency    | Balance as at 30 September 2018 LKR mn | Market Value                  |            |                 | Interest Rate                                            |                          | Interest rate of comparable Govt. Security % | Other ratios as at last trade |                     |
|                                                           |             |                               |                                        | Highest LKR                   | Lowest LKR | Quarter end LKR | Coupon Rate %                                            | Effective Annual Yield % |                                              | Interest Yield %              | Yield To Maturity % |
| Fixed rate - Debenture June 2015<br>A - Jun 2015/Jun 2020 | Listed      | Annually                      | 7,000                                  | Not traded during the quarter |            |                 | 9.40                                                     | 9.19                     | 8.30                                         | Not traded during the quarter |                     |
| B - Jun 2015/Jun 2020                                     | Listed      | Payable on date of redemption | 1,914                                  | Not traded during the quarter |            |                 | 9.4 annual compounding on the Issue Price of Rs. 63.8136 | 9.18                     | 8.30                                         | Not traded during the quarter |                     |
| Fixed rate - Debenture December 2013                      |             |                               |                                        |                               |            |                 |                                                          |                          |                                              |                               |                     |
| A - Dec 2013/Dec 2018                                     | Listed      | Semi annually                 | 1,243                                  | 100.00                        | 100.00     | 100.00          | 13.00                                                    | 12.79                    | 8.30                                         | 12.58                         | 12.58               |
| B - Dec 2013/Dec 2018                                     | Listed      | Annually                      | 1,529                                  | Not traded during the quarter |            |                 | 13.40                                                    | 12.77                    | 8.30                                         | Not traded during the quarter |                     |
| C - Dec 2013/Dec 2023                                     | Listed      | Annually                      | 3,638                                  | Not traded during the quarter |            |                 | 13.90                                                    | 13.17                    | 9.75                                         | Not traded during the quarter |                     |
| D - Dec 2013/Dec 2025                                     | Listed      | Annually                      | 3,590                                  | Not traded during the quarter |            |                 | 14.00                                                    | 13.26                    | 9.75                                         | Not traded during the quarter |                     |
| Total Debentures                                          |             |                               |                                        |                               |            |                 |                                                          |                          |                                              |                               |                     |
|                                                           |             |                               | 18,914                                 |                               |            |                 |                                                          |                          |                                              |                               |                     |
|                                                           |             |                               |                                        |                               |            |                 |                                                          |                          |                                              |                               |                     |

**Disclosures regarding the utilization of funds as per the objectives stated in the Debenture Prospectus**

**Debenture Issue - June 2015**

| Objective number | Objective as per Prospectus                                                                                                                                     | Amount allocated as per Prospectus in LKR | Proposed date of utilization as per Prospectus | Amount allocated from proceeds in LKR (A) | % of total proceeds | Amount utilized in LKR (B) | % of utilization against allocation (B/A) | Clarification if not fully utilized including where the funds are invested |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|------------------------------------------------|-------------------------------------------|---------------------|----------------------------|-------------------------------------------|----------------------------------------------------------------------------|
| 1                | Strengthen the Tier II Capital Base of the Bank and maintain the Capital Adequacy requirements to facilitate future growth of the lending portfolio of the Bank | 10,000,000,000                            | NA                                             | 10,000,000,000                            | 100%                | 8,914,408,000              | 100%                                      | -                                                                          |
| 2                | To mobilize/ raise medium term funds to match medium term lending of the Bank                                                                                   | 10,000,000,000                            | NA                                             | 10,000,000,000                            | 100%                | 10,000,000,000             | 100%                                      | -                                                                          |
| 3                | To minimize the interest rate risk rate risk and manage the gap exposures of the Bank's assets and liabilities                                                  | 10,000,000,000                            | NA                                             | 10,000,000,000                            | 100%                | 10,000,000,000             | 100%                                      | -                                                                          |

The face value of the debentures issued is LKR 10 billion. Of the total debentures issued, Type B debentures were issued as zero coupon bonds with a face value of LKR 100/- per debenture and an issue price of LKR 63.8136. Hence the total proceeds of the debenture is LKR 8,914 million.

**Debenture Issue - December 2013**

| Objective number | Objective as per Prospectus                                                                                                                                                                                                           | Amount allocated as per Prospectus in LKR | Proposed date of utilization as per Prospectus | Amount allocated from proceeds in LKR (A) | % of total proceeds | Amount utilized in LKR (B) | % of utilization against allocation (B/A) | Clarification if not fully utilized including where the funds are invested |
|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|------------------------------------------------|-------------------------------------------|---------------------|----------------------------|-------------------------------------------|----------------------------------------------------------------------------|
| 1                | Strengthen the Tier II Capital Base of the Bank and maintain the Capital Adequacy requirements in line with the Bank's future expansion of operations and the asset base, and facilitate the future expansion of business activities. | 10,000,000,000                            | NA                                             | 10,000,000,000                            | 100%                | 10,000,000,000             | 100%                                      | -                                                                          |
| 2                | To mobilize/ raise medium term funds to match medium term lending of the Bank                                                                                                                                                         | 10,000,000,000                            | NA                                             | 10,000,000,000                            | 100%                | 10,000,000,000             | 100%                                      | -                                                                          |
| 3                | To minimize the interest rate risk rate risk and manage the gap exposures of the Bank's assets and liabilities                                                                                                                        | 10,000,000,000                            | NA                                             | 10,000,000,000                            | 100%                | 10,000,000,000             | 100%                                      | -                                                                          |

## Important Dates - Q3 2018 - Financial Results Release

| Event                                                                                                                               | Date                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Financial statements released to the Colombo Stock Exchange, together with a Performance Commentary                                 | 30 October 2018                                        |
| Investor Webinar                                                                                                                    | 01 November 2018                                       |
| Updates to the investor relations web page within the Bank's corporate website <a href="http://www.ndbbank.com">www.ndbbank.com</a> | Within two working days from the release to the CSE    |
| Edited transcript and playback video of the Investor webinar released/ uploaded to the Bank's website                               | Within seven working days from the date of the Webinar |
| Investor Forum                                                                                                                      | Not held for the quarter                               |
| Financial statements published in selected newspapers in the three languages of Sinhala, Tamil and English                          | 16 November 2018                                       |

## Corporate Information

|                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Name</b><br>National Development Bank PLC<br><br><b>Legal Form</b><br>Established under the National Development Bank of Sri Lanka Act No. 02 of 1979 and incorporated as a Company under the Companies Act No. 17 of 1982 and reregistered under the Companies Act No. 07 of 2007 and also licensed as a Licensed Commercial Bank in terms of the Banking Act No. 30 of 1988 as amended from time to time.     | <b>Head Office/Registered Office</b><br>No. 40, Navam Mawatha, Colombo 02<br>Tel: +94 11 2448448<br>Fax: +94 11 2341044<br>SWIFT Code: NDBS LK LX<br>Web Page: <a href="http://www.ndbbank.com">www.ndbbank.com</a><br>E-mail: <a href="mailto:contact@ndbbank.com">contact@ndbbank.com</a><br>VAT Registration No.: 409000266-7000<br><br><b>Credit Rating:</b> Long-term National Rating: A+(lka)/ Stable<br>Outlook - Fitch Ratings Lanka Limited |
| <b>Registration No.</b><br>PQ 27<br><b>Accounting Year End</b><br>31 December<br><b>VAT Registration No.</b><br>409000266-7000                                                                                                                                                                                                                                                                                     | <b>Auditors</b><br>M/s Ernst & Young, 201, De Saram Place, Colombo 10<br><b>Company Secretary:</b><br>Mrs. Shehani Ranasinghe<br><b>Compliance Officer</b><br>Mrs. Manique Kiriella Bandara                                                                                                                                                                                                                                                          |
| <b>Board of Directors</b><br>A W Atukorala - Chairman<br>A K Pathirage - Director/ Deputy Chairman<br>P L D N Seneviratne - Director/ Chief Executive Officer<br>T L F Jayasekera - Director<br>D S P Wikramanayake - Director<br>Mrs. K Fernando - Director<br>Mrs. W A I Sugathadasa - Director<br>D M R Phillips, PC - Director<br>K D W Ratnayaka - Director<br>R Semasinghe - Director<br>S Cooray - Director | <b>Subsidiary Companies</b><br>NDB Capital Holdings Ltd.<br>NDB Capital Ltd. (Bangladesh)<br>Development Holding (Pvt) Ltd.<br>NDB Investment Bank Ltd.<br>NDB Wealth Management Ltd.<br>NDB Securities (Pvt) Ltd.<br>NDB Zephyr Partners Ltd.<br>NDB Zephyr Partners Lanka (Pvt) Ltd.<br>NDB Venture Investments (Pvt) Ltd. (Under liquidation)<br>Ayojana Fund (Pvt) Ltd. (Under liquidation)                                                      |

## Investor Relations - Contact Details

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| <b>Company Secretarial Unit</b><br>Mrs. Shehani Ranasinghe<br>Company Secretary/Assistant Vice-President<br>Email: <a href="mailto:shehani.ranasinghe@ndbbank.com">shehani.ranasinghe@ndbbank.com</a><br>Tel.: +94 (0)11 2448448 Extn: 33000 | <b>Investor Relations Team</b><br>Mrs. Suvendrini Muthukumarana<br>Assistant Vice-President - Finance & Planning<br>Email: <a href="mailto:suvendrini.muthukumarana@ndbbank.com">suvendrini.muthukumarana@ndbbank.com</a><br><a href="mailto:investor.relations@ndbbank.com">investor.relations@ndbbank.com</a><br>Tel.: +94(0)112448448 Extn: 35301 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|



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